

Message Text

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ORIGIN NEA-12

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 INT-08 SCEM-02 SCI-06

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DRAFTED BY NEA/PAB:LLESSER

APPROVED BY NEA/PAB:DMCOCHR N

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R 272309Z DEC 73

FM SECSTATE WASHDC

TO AMEMBASSY DACCA

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E.O. 11652, N/A

TAGS: ENRG, BBAK, BTRA, BG

SUBJ: OIL EXPLORATION: CARLSBERG CONSORTIUM (INTERESTED
PARTY)

FOR FULLER OR FRERES

CARLSBERG PETROLEUM WOULD BE GRATEFUL IF YOU COULD CONVEY
THE FOLLOWING MESSAGE TO THE MINISTER OF NATURAL RESOURCES,
SCIENTIFIC AND TECHNICAL RESEARCH, PEOPLES REPUBLIC OF
BANGLADESH. THE MESSAGE READS AS FOLLOWS:

QUOTE:

THE HONORABLE MAFIZ CHOWDHURY, MINISTER
MINISTRY OF POWER, NATURAL RESOURCES,
SCIENTIFIC AND TECHNICAL RESEARCH
BANGLADESH SECRETARIAT
DACCA, BANGLADESH

PURSUANT TO CARLSBERG PETROLEUM CORPORATION'S APPLI-
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CATION TO THE GOVERNMENT OF THE PEOPLES REPUBLIC OF BANGLA-
DESH FOR AN OIL AND GAS PRODUCTION SHARING CONTRACT
SUBMITTED TO YOUR GOVERNMENT ON NOVEMBER 28, 1972, AND OUR
REVISIONS TO THAT PROPOSAL SUBMITTED TO YOUR GOVERNMENT

DATED JUNE, 1973, I AM PLEASED TO ADVISE YOU THAT THE REFERENCED APPLICATION SHOULD NOW BE CONSIDERED TO BE A SUBMITTAL ON BEHALF OF A GROUP OF COMPANIES COMPOSED AS FOLLOWS:

CARLSBERG PETROLEUM CORPORATION, USA
EL PASO NATURAL GAS COMPANY, USA
HEMATITE PETROLEUM PROPRIETARY LIMITED, (THE PETROLEUM SUBSIDIARY OF BROKEN HILL PTY. CO., LTD.) AUSTRALIA
NATOMAS COMPANY, USA
INTERSTATE OIL LIMITED, (THE PETROLEUM SUBSIDIARY OF CON-ZINC RIOTINTO OF AUSTRALIA, LTD.) AUSTRALIA
KOCH EXPLORATION INTERNATIONAL, USA

THIS GROUP OF COMPANIES REPRESENTS A VERY SUBSTANTIAL CONSORTIUM OF UNQUESTIONABLE FINANCIAL AND TECHNICAL STRENGTH WHICH WILL ENSURE THE FULLEST EXPLORATION OF THE AREAS UNDER APPLICATION. A BRIEF RESUME OF OUR PARTNERS FOLLOWS:

EL PASO NATURAL GAS COMPANY:

EL PASO NATURAL GAS IS ONE OF THE WORLD'S LARGEST LONG-DISTANCE GAS TRANSMISSION COMPANIES. DURING 1972 OPERATING REVENUES TOTALED US \$1,097,114,000. CURRENT ASSETS OF THE COMPANY ARE IN EXCESS OF TWO THOUSAND MILLION US DOLLARS. EL PASO IS A FULLY-INTEGRATED EXPLO-RATION, REFINING, AND MARKETING ENERGY COMPANY WITH OPERATIONS ON A WORLDWIDE SCALE. THE COMPANY IS A PIONEER AND LEADER IN NATURAL GAS PURIFICATION, TREAT-MENT AND TRANSMISSION. AS YOU MAY KNOW, EL PASO AND THE GOVERNMENT OF ALGERIA ARE CURRENTLY UNDERTAKING A MAJOR LIQUIFIED NATURAL GAS (LNG) PROJECT INVOLVING THE CON-STRUCTION OF THE WORLD'S LARGEST LIQUIFICATION PLANT AT ARZEW, ALGERIA. THE PROJECT WILL ALSO INVOLVE THE FABRICATION AND OPERATION OF NINE ADVANCED LNG TANK SHIPS AND WILL PROVIDE THE FIRST LARGE SCALE LNG IMPORTATION TO THE UNITED STATES FOR USE ON THE AMERICAN EASTERN SEA-BOARD. IT IS NOTEWORTHY THAT EL PASO RECENTLY SIGNED A LIMITED OFFICIAL USE
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LETTER OF INTENT WITH THE SOVIET UNION TO NEGOTIATE THE IMPORTATION OF UP TO TWO BILLION CUBIC FEET PER DAY FROM THAT COUNTRY. EL PASO'S UNIQUE EXPERTISE IN THE FIELD OF NATURAL GAS WILL BE PARTICULARLY BENEFICIAL TO THE CARLSBERG GROUP AND THE GOVERNMENT OF BANGLADESH.

HEMATITE PETROLEUM PTY., LTD.:

HEMATITE PETROLEUM PROPRIETARY LIMITED IS THE PETROLEUM SUBSIDIARY OF AUSTRALIA'S LARGEST CORPORATION, BROKEN HILL PTY., CO., LTD. BHP IS AUSTRALIA'S LEADING STEEL PRODUCER WITH MAJOR INTERESTS IN MINERAL

MINING AND MANUFACTURING. HEMATITE HAS A DISTINCTION SHARED WITH ESSO OF BEING THE LARGEST PRODUCER OF OIL IN AUSTRALIA, THE PRODUCTION BEING FROM THE WELL-KNOWN OFF-SHORE BASS STRAITS FIELDS DISCOVERED SOME YEARS AGO. GAS PRODUCTION FROM THESE FIELDS IS PROCESSED TO RECOVER LPG FOR EXPORT, MAINLY TO JAPAN UNDER LONG TERM CONTRACTS. HEMATITE IS ALSO INVOLVED IN OIL AND GAS EXPLORATION IN AUSTRALIA, PAPUA-NEW GUINEA, NEW ZEALAND AND MALAYSIA. ALONG WITH ITS PARTNERS, EL PASO AND CONTINENTAL OIL, THE COMPANY RECENTLY MADE A LARGE OIL AND GAS STRIKE IN OFFSHORE WEST MALAYSIA.

NATOMAS:

THE NATOMAS COMPANY IS A LARGE, DIVERSIFIED SHIPPING AND NATURAL RESOURCES COMPANY. THROUGH ITS INDONESIAN AFFILIATE, IIAPCO, IT IS THE LARGEST TRULY INDEPENDENT PRODUCER OF CRUDE OIL IN SOUTHEAST ASIA. ALL OF ITS FIELDS AND OPERATIONS LIE OFFSHORE IN THE JAVA SEA. IN COOPERATION WITH PERTAMINA, THE INDONESIAN NATIONAL OIL COMPANY, NATOMAS HAS PIONEERED THE PRODUCTION SHARING STYLE OF CONTRACT. THEY WILL BRING TO THE CARLSBERG CONSORTIUM AND THE GOVERNMENT THEIR VAST TECHNICAL EXPERIENCE IN THE SUCCESSFUL IMPLEMENTATION OF THE PRODUCTION SHARING CONCEPT IN BANGLADESH.

INTERSTATE OIL LIMITED (CRA):

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INTERSTATE OIL LIMITED IS A FULLY-OWNED OIL AND GAS SUBSIDIARY OF CONZINC RIOTINTO OF AUSTRALIA. CRA IS THE LARGEST MINING COMPANY AND THE SECOND LARGEST CORPORATION IN AUSTRALIA. CRA HAS OPERATIONS IN AUSTRALIA, PAPUA-NEW GUINEA, NEW ZEALAND, UNITED KINGDOM, NETHERLANDS, AND SARDINIA. FUNDS EMPLOYED BY THE CRA GROUP DURING 1972 TOTALED TWO THOUSAND MILLION US DOLLARS. PROFITS BEFORE TAXES IN 1972 AMOUNTED TO 123 MILLION US DOLLARS. AS THE OIL AND GAS EXPLORATION WING OF THE CRA GROUP INTERSTATE IS CONDUCTING EXPLORATION THROUGHOUT AUSTRALIA AND CURRENTLY PRODUCES AND TRANSMITS GAS IN THE STATE OF QUEENSLAND, AUSTRALIA. ADDITIONALLY, INTERSTATE IS INVOLVED IN EXPLORATION INVESTIGATIONS THROUGHOUT SOUTHEAST ASIA.

KOCH EXPLORATION INTERNATIONAL

KOCH EXPLORATION INTERNATIONAL IS THE EXPLORATION ENTITY OF KOCH INDUSTRIES, INC. KOCH IS A PRIVATELY-HELD PETROLEUM REFINER AND PRODUCER WITH INTERESTS WORLD-WIDE. THE COMPANY HAS SHOWN PHENOMENAL GROWTH IN RECENT YEARS AND IS NOW CONSIDERED THE LARGEST PRIVATELY-OWNED

INTEGRATED OIL COMPANY IN THE US. OPERATING REVENUES
LAST YEAR EXCEEDED ONE THOUSAND MILLION US DOLLARS. THE
COMPANY MAINTAINS ITS OWN FLEET OF PETROLEUM TANKERS
AND IS ONE OF THE WORLD'S LARGEST INDEPENDENT MARKETERS OF

CRUDE OIL. KOCH EXPLORATION IS CURRENTLY UNDERTAKING
EXPLORATORY OPERATIONS THROUGHOUT THE WORLD INCLUDING ASIA,
THE PERSIAN GULF, EUROPE, LATIN AMERICA AND THE UNITED
STATES.

IN SUMMARY, I BELIEVE YOU WILL AGREE THAT THE CARLS-
BERG CONSORTIUM, IN PARTNERSHIP WITH THE BANGLADESH
GOVERNMENT, WILL PROVIDE A WEALTH OF TECHNICAL EXPERTISE
AND FINANCIAL STRENGTH TO ENSURE THE EXPLORATION SUCCESS
THAT WE ANTICIPATE FOR OUR APPLICATION AREAS. AS CHIEF
SPOKESMAN FOR OUR GROUP I ANTICIPATE BEING IN DACCA
DURING THE MONTH OF JANUARY AND WILL LOOK FORWARD TO
MEETING WITH YOU AND THE MEMBERS OF YOUR ADVISORY COMMITTEE
TO DISCUSS THE CURRENT STATUS OF OUR PENDING APPLICATION.

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RESPECTFULLY YOURS,

JIM C. ROTH
ON BEHALF OF THE CARLSBERG BANGLADESH GROUP
END QUOTE
END OF MESSAGE TO MINISTRY

FURTHER REQUEST OF MR. FULLER - PLEASE BOOK TWO SINGLE
ROOMS FOR MESSRS. ROTH AND BOWTELL AT INTERCONTINENTAL
HOTEL OR FOUR NIGHTS JANUARY 17 THROUGH 20. WE ARE
UNABLE TO CONTACT HOTEL CONVENTIONALLY. GRATEFUL THANKS
AND APOLOGIES FOR THE IMPOSITION.

KIND REGARDS
JIM C. ROTH
CARLSBERG PETROLEUM CORPORATION DECLASSIFY ON RECEIPT
KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 10 MAY 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, PETROLEUM, LPG, EXPLORATORY DRILLING, CONTRACTS, TRADE VISITS
Control Number: n/a
Copy: SINGLE
Draft Date: 27 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE251118
Document Source: ADS
Document Unique ID: 00
Drafter: NEA/PAB:LLESSER
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731257/abqcekkm.tel
Line Count: 207
Locator: TEXT ON-LINE
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 18 DEC 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <18-Dec-2001 by kelleyw0>; APPROVED <11 MAR 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: OIL EXPLORATION: CARLSBERG CONSORTIUM (INTERESTED PARTY)
TAGS: ENRG, BBAK, BTRA, BG, CARLSBERG PETROLEUM CORP, EL PASO NATURAL GAS COMPANY
To: DACCA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005